

## OVER THE MOUNTAINS... AND IN THE VALLEY...

Is a place where local entrepreneurs can thrive...  
And larger commerce can expand...  
Both small and large coming together to  
collaborate and work for better solutions  
...For the Greater Spokane Valley.

The Valley Chamber works as your catalyst:

- ✓ BUILDING RELATIONSHIPS
- ✓ DRIVING COLLABORATION
- ✓ CHAMPIONING OPPORTUNITY

A team of staff and leaders who are

- ✓ FRIENDLY, ENERGIZED, FUN
- ✓ GENUINE, PERSONAL, AUTHENTIC
- ✓ IMPACTFUL, ACTION-ORIENTED
- ✓ INCLUSIVE, TRUSTWORTHY, WELCOMING
- ✓ CREDIBLE, PROFESSIONAL, RESPECTFUL

In the end...our vision is to be your most powerful,  
vital, vibrant and engaging local organization in the  
region supporting business. Your Greater Spokane  
Valley Chamber of Commerce...working for YOU.

Thank you for supporting the Valley Chamber  
during this historic year. It has tested us like never  
before. In this time, we've been able to refine  
our values and enact our mission statement. We  
look forward to working in conjunction with our  
business community for a better future.

JOIN US.

### LANCE BECK

President & CEO  
Greater Spokane Valley  
Chamber of Commerce

## Board of Directors

**Jeff Adams**  
Horizon Credit Union

**Brooke Baker Spink**  
Baker Construction &  
Development Inc.

**Kevin Brockbank**  
Spokane Community College

**Wanda Buddrius**  
BECU

**Tammy Fleiger**  
STCU

**Joe Frank**  
Greenstone Corp

**Kary Gibbs**  
US Bank

**Gordon Hester**  
Kiemle & Hagood Company

**Terry Judge**  
Hotstart Thermal Management

**Trent Maier**  
Trailbreaker Cider

**Joe Morgan**  
Modern Electric Water Company

**Kevin Person**  
Wagstaff, Inc.

**Bonnie Quinn**  
QUINN Advertising

**Paul Read**  
Journal of Business

**Melanie Rose**  
Avista

**Jeff Severs**  
Northwestern Mutual

**Clinton Slovarp**  
Walmart

**Ben Small**  
Central Valley School District

**Tracey St Onge**  
Washington Trust Bank

**Doug Yost**  
Centennial Real Estate  
Investments

## Executive Committee

**Lance Beck**  
President & CEO  
Greater Spokane Valley Chamber  
of Commerce

**Kevin Rasler**  
Chair, Inland Empire Paper  
Company

**Tami Yager**  
Chair Elect, Waste Management

**Kelly Fukai**  
Past Chair, Spokane International  
Airport

**Kelli Pearson**  
Vice Chair, Pearson & Weary Pain  
Relief Clinic

**Matt Albright**  
Vice Chair, Providence Health Care

**Greg Repetti**  
Treasurer, MultiCare Valley Hospital

**Julie Van Wormer**  
Secretary, Architects West

**Phil Champlin**  
Member At-Large, HUB Sports  
Center

## Ex-Officio Members (Non-Voting)

**Shane Brickner**  
Mayor, City of Liberty Lake

**Kevin Freeman**  
Mayor, City of Millwood

**John Guarisco**  
Fire Commissioner, Spokane  
Valley Fire Department

**Mary Kunej**  
Commissioner, Spokane County

**Neil Muller**  
Board Member, Spokane Valley  
Chamber Foundation

**Brandi Peetz**  
Deputy Mayor, City of Spokane  
Valley

**James Rand**  
Director of Marketing, Visit Spokane

**Randy Russell**  
Superintendent, Freeman School  
District

**Kyle Rydell**  
Superintendent, West Valley School  
District

**Dr. Gene Sementi**  
Superintendent, West Valley School  
District

**Kelly Shea**  
Superintendent, East Valley School  
District



# SCHOLARSHIPS AWARDED

**\$32,300 TO 10 STUDENTS**

BY THE SPOKANE VALLEY CHAMBER FOUNDATION

## LARGEST MEMBER CATEGORIES

- |                                                                                   |                                            |                                       |
|-----------------------------------------------------------------------------------|--------------------------------------------|---------------------------------------|
|   | <b>1</b> Business & Professional Services  | <b>6</b> Construction & Engineering   |
|  | <b>2</b> Nonprofit Organizations           | <b>7</b> Government & Education       |
|   | <b>3</b> Retail, Hospitality & Restaurants | <b>8</b> Arts & Recreation            |
|  | <b>4</b> Finance & Insurance               | <b>9</b> Real Estate, Moving, Storage |
|   | <b>5</b> Health Care                       | <b>10</b> Manufacturing               |
|  |                                            |                                       |

## PROGRAMS & EVENTS

**181 EVENTS**

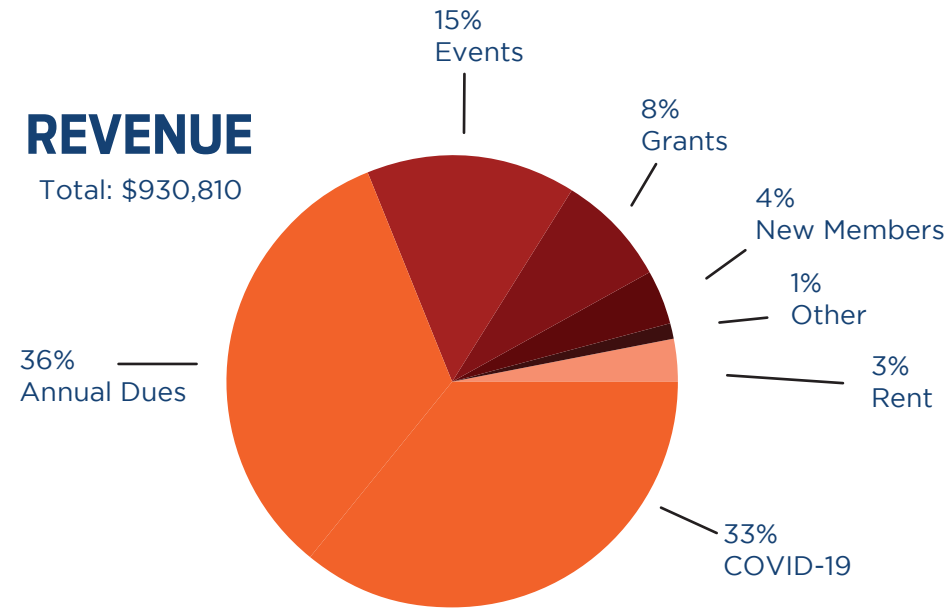
Due to COVID-19, we moved to virtual events; topics tailored to inform impacted businesses on resources, from Joint Chamber Resource Calls, Virtual Education Town Hall, Business Connections, and Virtual Networking & Coffee. We brought our members together to discuss, network, learn, and celebrate the business community in the Greater Spokane region.

**EDUCATION TOWN HALL 828 ATTENDED**

# 2020 FINANCIAL REPORT

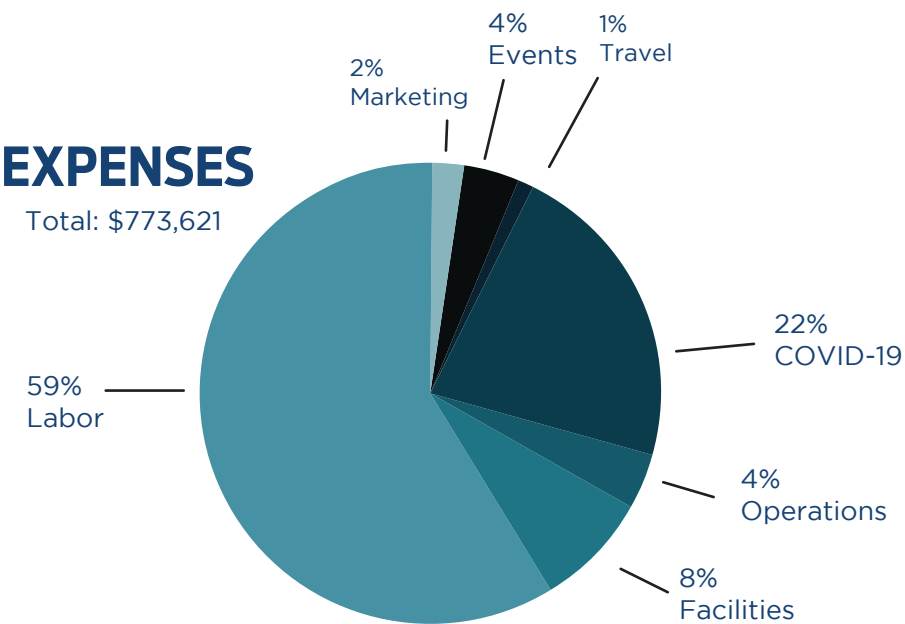
## REVENUE

Total: \$930,810



## EXPENSES

Total: \$773,621



## MEMBERSHIP BY LOCATION

**607 MEMBERS**

**52 NEW**

- 49%** Spokane Valley
- 33%** Spokane
- 11%** Liberty Lake
- 4%** North Idaho
- 2%** West Plains
- 1%** Other

# COVID-19 RESPONSE

## JOINT CHAMBER RESOURCE CALLS

Weekly Zoom Resource calls focused on providing a forum for small businesses to receive the most relevant weekly updates from subject matter experts. Facilitated 20 events in a span of 22 weeks. Topics covered included: Elected Updates - local, federal, and state officials; SBA - PPP & EIDL; ESD & L&I programs; Washington State Dept. of Commerce; local financial lending, eCommerce capacity training; local law enforcement; sector specific associations (building, real estate, finance, human resources); more. Programs saw 200-400 attendees. Over 1000 unique businesses attended at least one call.

## GRANTS

The Valley Chamber of Commerce team worked in partnership with its regional partners to advocate for funding to be made available to local small businesses. Our efforts culminated in three separate grant programs:

## OPENTogether | SEPT - OCT 2020

**1272** TOTAL BUSINESS FUNDED     **922** HOURS DEDICATED VALLEY CHAMBER STAFF TIME

**\$9.1** MILLION DOLLARS TOTAL FUNDING DISTRIBUTED

## SPOKANE VALLEY CARES GRANTS | OCT - NOV 2020

**131** TOTAL BUSINESS FUNDED     **816** HOURS DEDICATED VALLEY CHAMBER STAFF TIME

**\$2.24** MILLION DOLLARS TOTAL FUNDING DISTRIBUTED

## SPOKANE COUNTY HOSPITALITY RELIEF | DEC 2020

**665** TOTAL BUSINESS FUNDED     **1036** HOURS DEDICATED VALLEY CHAMBER STAFF TIME

**\$12** MILLION DOLLARS TOTAL FUNDING DISTRIBUTED